



Dear Funeral Director,

I'm Derrick Scobey, CEO of Excalibur Executive Black Car Service and Senior Pastor at the historic Ebenezer Baptist Church in Oklahoma City. Having served as a Hospice Chaplain, I deeply understand the significance of providing exceptional support to families during their times of loss. At Excalibur, we are dedicated to offering compassionate and professional transportation services tailored to meet the needs of grieving families.

****Our Services****

We are pleased to provide transportation in our Ultimate Luxury Sprinter 3500 XD, which comfortably seats up to 9 passengers. This ensures that families can travel together, allowing them to focus on honoring their loved ones without the added burden of logistics.

****Service Details: ****

- ****Rate: **** \$600 for the first two hours (minimum)
- ****Additional Rate: **** \$200 per hour beyond the initial two hours
- ****Payment Terms: **** Net 30 (payment due within 30 days), with an option for Net 60 if needed. This flexibility helps your funeral home manage cash flow effectively while enhancing your service offerings.

****Benefits for Your Funeral Home****

1. ****Improved Family Experience: **** Our dependable transportation service allows families to remain together during a challenging time, fostering a supportive atmosphere.
2. ****Enhanced Reputation: **** Collaborating with Excalibur Executive Black Car Service showcases your commitment to exceptional service, setting your funeral home apart in a competitive landscape.
3. ****Financial Flexibility: **** Our 30–60-day payment terms provide the financial room necessary to offer these valuable services without strain.
4. ****Professionalism and Reliability: **** Our trained drivers deliver respectful and discreet service, ensuring families feel supported throughout their journey.
5. ****Customizable Services: **** We can tailor our offerings to meet the unique needs of your clients, whether for airport transfers, transportation between venues, or special requests.
6. ****Additional Capacity: **** Even if you currently have Sprinter vans, there may be times when you need an extra vehicle. We're here to assist. I recently spoke with several funeral directors near the church I pastor in NEOKC, and they expressed a need for our services despite having a large Sprinter van and several limousines.

Excalibur Executive Black Car Service

7. ****Diverse Fleet: **** Our fleet includes a smaller Sprinter van, a Cadillac Escalade ESV, a Lincoln Navigator, and a Lincoln Town Car.

****Next Steps****

I would appreciate the opportunity to discuss this proposal further and explore how we can collaborate to serve families with compassion and excellence. Please feel free to reach out to schedule a meeting or ask any questions.

Thank you for considering this partnership. Together, we can enhance the experience for families during their time of need.

Warm regards,



EXCALIBUR EXECUTIVE BLACK CAR SERVICE-CEO

Derrick A. Scobey, CEO

Excalibur Executive Black Car Service

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